

# Minutes

## Clark County Association of Health Underwriters

### Board of Directors Meeting

*January 5, 2010*  
*Orgill/Singer Conference Room Las Vegas, NV*

**Attending Board & Chairmen:**

- |  |   |  |
|--|---|--|
| <input checked="" type="checkbox"/> President<br>Dan Heffley<br><br><input checked="" type="checkbox"/> Past President<br><i>Joan McEntyre</i><br><br><input checked="" type="checkbox"/> Secretary<br><i>Vickie Mayville</i><br><br><input checked="" type="checkbox"/> Treasurer<br><i>George Sorrentino</i><br><br><input checked="" type="checkbox"/> Membership<br><i>Michael Ives</i><br><br><input checked="" type="checkbox"/> Retention<br><i>Thomas Coffey</i> | <input checked="" type="checkbox"/> Programs/Education Co-Chair<br>Vanessa Breslow<br><br><input type="checkbox"/> Programs/Education Co-Chair<br>Deb Madro<br><br><input checked="" type="checkbox"/> Public Service<br><i>Jan Meier</i><br><br><input type="checkbox"/> Awards<br><i>Michele Freeman</i><br><br><input checked="" type="checkbox"/> Media Relations<br><i>Larry Harrison</i><br><br><input checked="" type="checkbox"/> Communications<br>Dan Heffley | <input checked="" type="checkbox"/> Legislative/HUPAC Chair<br>Larry Hurst<br><br><input checked="" type="checkbox"/> Golf Tournament<br>Rebecca Purdy<br><br><u>At Large Directors</u><br>Past Presidents<br><input checked="" type="checkbox"/> <i>Dwight Mazzone</i><br><input type="checkbox"/> <i>Ted DeCorte</i><br><br><input checked="" type="checkbox"/> Advisor<br><i>John Egermayer</i> |
|--|---|--|

**Call to Order:** 4:07 pm following the Strategic Planning Meeting at 2:30 pm.

1. **Minutes from December Board meeting:** Motion to approve the minutes of the December Board meeting was unanimously approved.
2. **Treasurer's Report:** See Financial Report. The Treasurer's report was approved unanimously.

Motion: to approve the 2010 budget with the ability to amend it later. Motion was approved after some discussion.

Signature Cards: Dan will meet with George Sorrentino, the new chapter treasurer, to get his signature on the Nevada State Bank account.

Sponsors: \$5000 Gold sponsor: Anthem, check is literally in the mail. \$2000 Bronze: Word & Brown already received. Standard Life has agreed to be a Bronze sponsor, as well.

3. **President's Report:** See Strategic Planning minutes/notes
4. **Membership Committee:** See report. We currently have 119 active members down from last years total of 141. Membership is the number one driver of our income. John Egermayer will get the DOI agent list from Anthem.
5. **Legislative Committee:** No report.
6. **Communications:** See Report.
7. **Program/Education Committee:** Vanessa reported that she will be meeting with former chair Dwight Mazzone to get up to speed on future plans, and she will submit a report at the next meeting.
8. **Awards Committee Report:** No report. Award submission deadline is approaching.

9. **Public Service Committee:** See report.
10. **Media Committee Report:** Dan Heffley had a letter to the editor published in last Friday's Las Vegas Review Journal.
11. **HUPAC/State PAC:** No report.
12. **Golf Tournament Committee:** None
13. **Old Business:** Emergency budget meeting conference call December 18, 2009 with PESC. (See Agenda and meeting minutes)
14. **New Business:** Cap Conference: Deferred due to money and time constraints.

**Next Meeting:** February 2, 2010 – Orgill Singer Conference Room -3:30pm -5:00 pm

**Adjourned:** 5:04 PM