

Minutes

Clark County Association of Health Underwriters Board of Directors Meeting November 4, 2008 @ 3:30 pm Orgill/Singer Conference Room Las Vegas, NV

Attending Board & Chairmen:

<input checked="" type="checkbox"/> President <i>Joan McEntyre</i>	<input checked="" type="checkbox"/> Programs/Education <i>Dwight Mazzone</i>	<input checked="" type="checkbox"/> Communications <i>Dan Heffley</i>
<input type="checkbox"/> President Elect <i>Chris Porter</i>	<input checked="" type="checkbox"/> HUPAC <i>Simon Reyes</i>	<input checked="" type="checkbox"/> Golf Tournament <i>Rebecca Purdy</i>
<input checked="" type="checkbox"/> Past President <i>Rebecca Purdy</i>	<input checked="" type="checkbox"/> Awards <i>Leslie Caprow</i>	
<input checked="" type="checkbox"/> Secretary <i>Vickie Mayville</i>	<input type="checkbox"/> Legislative Chair <i>Len Barend</i>	<u>At Large Directors</u>
<input type="checkbox"/> Treasurer <i>Maria McGlothen</i>	<input checked="" type="checkbox"/> Public Service <i>Jan Meier</i>	<input checked="" type="checkbox"/> Past President <i>Ted DeCorte</i>
<input type="checkbox"/> Membership <i>Kelley Carr</i>	<input checked="" type="checkbox"/> Media Relations <i>Larry Harrison</i>	<input type="checkbox"/> Past President <i>Brian McEvilly</i>
		<input type="checkbox"/> Advisor <i>John Egermayer</i>

Call to Order: 3:49pm

- 1. Minutes from October Board meeting:** The minutes from the October Board meeting were approved.
- 2. Treasurer's Report:** See budget reports. The Treasurer's report was approved.
- 3. President's Report:**

Nov. 20 Wine Tasting/Silent Auction at View215. Sponsors: Anthem, Word & Brown, Coventry, Summerlin. See Wine Table Flyer. Need Silent Auction items for donations to charities. A donor letter and contribution form was distributed.
- 4. Membership Committee Report:** Discussed asking PESC to assemble the membership packets and make the retention calls.
- 5. Legislative Committee Report:** See Legislative Committee Report. Larry Harrison reported on the Task Force on Balance Billing, which Larry Hurst is spearheading.
- 6. Communications Report:** Ted DeCorte has an article in the November issue of HIU. Dan Heffley discussed doing monthly/quarterly newsletter with a featured new/old member. Value of Membership.
- 7. Community Service Committee Report:** See Report. There will be an Angel Tree at the membership luncheon with the most needy children from Lincoln Elementary on the tree.

8. **Program/Education Committee Report:** See Report. The committee plans to have back-up speakers. Expo date has been changed to May 5, 2008 due to scheduling with Utah State AHU and Reno Chapter schedule change.
9. **Awards Committee Report:** New awards chair, Leslie Caprow, was introduced. She is head of Broker Development/Relations at Summerlin Life. Email: lesliec@imx.inc.com Cell#303-8411
10. **Media Committee Report:** Larry Harrison, Media chair, reported that NAHU has no co-op or scholarship money left due to lack of retention, gap in memberships. National would like to know if anyone has seen Beth Ashmore's video anywhere. NAHU has been on the Today Show 2 weeks ago. Suzy Orman's new book will suggest finding an agent through NAHU. Larry also reminded us we need to speak with "one voice."
11. **HUPAC Committee Report:** Over \$100 was raised from the 50/50 Raffle at the last luncheon. State PAC has a new bank, Irwin Union Trust and will be set-up to accept automatic donations. Stickers declaring "I support the PAC," and a thermometer showing contributions raised to date were suggested to encourage more donations.
12. **Golf Tournament Committee Report:** \$11,600 was donated to ALS/TLI from the Golf Tournament, and CCAHU made a profit of \$11,000. Rebecca suggested, and it was agreed to combine with ALS/TLI Foundation's "Drive for Life" next year. Rebecca Purdy agreed to once again chair this committee.

13. **Old Business: Shirts:**

CCAHU Golf Shirts are \$25. We will be taking orders at the next couple membership meetings.

14. **New Business:**

PESC contract for 2009: A new contract for 2009 was submitted and discussed. Some items we had asked for are not being done, including renewal calls and membership packets. Joan and Rebecca agreed to have a conference call with PESC to negotiate the fees and dates.

Gas/Food Voucher Fundraising program: The gas and food fundraiser was presented by Dwight Mazzone. Steve Cleeland will contact Don McKinnon about this.

Adjourned: 5:34 pm

Next Meeting: December 2 - Orgill Singer - 3:30pm